



**International conference GRAIN UKRAINE-2019
24–25 May 2019
Program**

**24 May – Presentations Day
'Sady Pobedy' Concert Hall
(10 April Square, Odesa, Ukraine)**

09:00–10:00	Registration of participants and morning coffee
10:00–10:10	Grand opening of the conference and welcoming addresses <ul style="list-style-type: none"> ● Andrey Stavnitser, Co-owner and CEO of TIS Terminal Group ● Ivan Miroschnichenko, People's Deputy of Ukraine, Member of the Verkhovna Rada Committee on Agrarian Policy and Land Relations
10:10–10:30	Welcoming speech and review "Grain Market of Ukraine: Results of 2018/2019 Marketing Year and Forecasts for the Season of 2019/2020" Olga Trofimtseva , Acting Minister of Agrarian Policy and Food of Ukraine
Keynote-session "Prospects for Black Sea Grain in the Season of 2019/2020" Moderator – Ivanna Dorichenko , Managing Director at TRADAIDE <ul style="list-style-type: none"> ● Global trends and upcoming prospects for the global grain market. ● Growth drivers and major challenges for the development of grain trade in the Black Sea region. ● Forecasts for the season of 2019/2020. 	
10:30–10:50	"Grains and Oilseeds Markets – Where to Next?" Miriam Morath , Senior Economic Analyst at International Grains Council
10:50–11:10	"Global Corn and Wheat Outlook for 2019/2020 – Politics and Fundamentals" Enzo Merluzzi , Analyst at Avere Commodities S.A.
11:10–11:30	"Prospects for Grain Production and Trade in Ukraine in the Season 2019/2020: Wheat and Corn" Svetlana Malysh , Black Sea Agriculture Markets analyst at Refinitiv
11:30–12:00	Coffee break

12:00–12:45	<p>Session 1. Trade Panel</p> <p>Moderator – Ivanna Dorichenko, Managing Director at TRADAIDE</p> <ul style="list-style-type: none"> • Ukraine in the world and in the region: what is happening on the main consumer markets (EU, Africa, Asia) • How to strengthen our position on the main consumer markets? • How to compete and beat other players in the Black Sea region? <p>Panel participants:</p> <p>Vasile Varvaroi, General Manager of the Danube Region/Ukraine at Cargill Hazem Saker, Senior Trader at Promising International Trading Co. DMCC Roman Rusakov, Black Sea Trader at Olam International Elena Zyrianova, Director at Engelhart CTP Ukraine</p>
12:45–13:45	<p>Session 2. Financial Panel</p> <p>Moderator – Vladyslava Rutytska, Vice President of SigmaBleyzer Investment Group, LLC., Vice President of Agrogenation</p> <ul style="list-style-type: none"> • Financial projects and investment contracts that develop business. • Agribusiness financing: prospects and cost of financing as of today and in the nearest future. • Influence of political risks and uncertainty on investments and financing of agrarian business. • Problems and prospects for financing farms and infrastructure projects. <p>Panel participants:</p> <p>Marina Petrov, Deputy Head, Ukraine (Infrastructure & Energy) EBRD Olena Voloshyna, Head of IFC Operations in Ukraine Olexiy Parkhomchuk, Investment Director and Representative Ukraine at the Investment Fund for Developing Countries (IFU) Dmytro Tatarko, Food, Beverage, and Agri Clients, Head, Ukreximbank Oleksandr Isniuk, Director of Corporate Business Department, Ukrgasbank Ruslan Spivak, Corporate Business Director at Raiffeisen Bank Aval Artem Gavryshyn, Head of Agri Desk at Ukrsibbank</p>
13:45–14:45	Lunch
14:45–15:40	<p>Session 3. Agrarian Panel</p> <p>Moderator – Andrii Dligach, CEO of Advanter Group</p> <ul style="list-style-type: none"> • Forming added value in the agro-business: how companies can earn more. • Experience in implementing innovations in the grain sector and Ukraine’s role in the global AgTech market. <p>Panel participants:</p> <p>Olga Trofimtseva, Acting Minister of Agrarian Policy and Food of Ukraine Dmitry Motuzko, Director of the project “Adampolsoya” at ATK Andrii Kiianenko, Head of innovation implementation Department at PrJSC “Myronivsky Hliboproduct” Bohdan Kryvitskyi, Chief Innovation Officer at IMC Company JSC Artem Belenkov, Founder of SmartFarming</p>
15:40–16:00	<p>“Quality of Ukrainian Grain and Risks Associated with Mycotoxins. Monitoring Condition and Movement of Grain in Elevators”</p> <p>Gennadiy Shulga, Vice President Agriculture, Food and Life at SGS Société Générale de Surveillance SA</p>

16:00–16:30	Coffee break
Session 4. Infrastructure Panel Moderator – Nikolay Gorbachov , President of the Ukrainian Grain Association (UGA) <ul style="list-style-type: none"> ● Prospects for the development of transport infrastructure and key steps in the nearest future. ● Strategic infrastructure projects that can solve problems of the agrarian sector. ● Public and private partnerships to solve problems with railway transportation. ● Prospects for seaports: how to enter top-100 of the best seaports in the world in terms of container traffic. 	
16:30–17:10	Panel participants: Viktor Dovgan , Deputy Minister of Infrastructure of Ukraine for European integration Maxim Shirokov , CEO of Terminal Group Risoil S.A. Anton Sabaleuski , Director for Strategic Development and Investment Policy at Ukrzaliznytsia (Ukrainian Railways) Mykola Miroshnychenko , Director for Logistics at Kernel Valerii Tkachov , Deputy CEO on Logistics at Delta Wilmar CIS
17:10–17:30	“Key Challenges in Project and Construction Management Within the Framework of a Major International Project in Ukraine” Sergiy Fedorik , Project supervisor at MV Cargo project
17:30–20:00	Free time
20:00–24:00	BIG AGRARIAN PARTY “What happens at Grain Ukraine stays at Grain Ukraine” Hosted by City Food Market (Rishelievaska Street, 9a). Party headliner is TNMK Group. Party host is Anatoliy Anatolich.

**25 May – Visit to the new MV Cargo grain terminal
(Morska Street 1, Vyzyrka Village, Limanskiy District)**

We invite you to visit the new grain terminal MV Cargo, where guests will be shown the latest equipment and advanced facilities of the largest investment project in the agricultural sector of Ukraine in recent years.